

**VILLAGE OF SALADO
HOTEL/MOTEL
Oct. 1, 2012 thru March 31, 2013**

INCOME	Actual	2012 - 2013 Budget
4100 Occupancy Tax	\$102,802	215,000
4500 Interest Inc.	\$327	500
4700 Other Income	\$191	2,000
4820 Rent from Chamber	\$3,300	6,900
4830 Utility from Chamber	\$1,012	800
4891 Chocolate Festival	\$0	2,000
4895 Salado on the Rocks	\$4,351	3,000
4896 Salado Swirl	\$0	10,050
4899 Banner Project	\$1,702	
 TOTAL INCOME	<hr/> \$113,686	<hr/> \$240,250
 EXPENDITURES		
5000 Overhead	\$71,444	\$143,896
6100 Sales & Marketing	\$22,439	\$74,238
6200 Visitor Services/Visitor Center	\$8,059	\$14,000
6450 Special Projects	\$691	\$1,000
6500 Contingency	\$678	\$1,000
6520 Way Finding Signage	\$0	\$1,116
6540 Website	\$170	\$1,000
6550 Chocolate Festival	\$0	\$2,000
6555 Salado Swirl	\$1,024	\$2,000
6556 Salado on the Rocks	\$2,257	\$2,000
 TOTAL EXPENSES:	<hr/> \$106,762	<hr/> \$242,250