Village of Salado, Texas
Board of Aldermen
Regular Meeting and Workshop Meeting
Meeting Minutes
6:30 p.m. Thursday, October 1, 2015
Municipal Building, 301 N. Stagecoach Road

Present: Mayor Skip Blancett, Mayor Pro Tempore Fred Brown, Alderman Frank Coachman, Alderman Amber Dankert, Alderman Michael McDougal (arrived at 6:34 p.m.), Alderman David Williams.

Others Present: Kim Foutz, Village Administrator; Mary Ann Ray, Village Secretary; Jack Hensley, Chief of Police; Shane Berrier, Chief, Salado Volunteer Fire Department; Chrissy Lee, Code Enforcement Clerk.

I. Call to Order.

Mayor Skip Blancett called the meeting to order at 6:30 p.m.

1. He opened the meeting with prayer.

2. He led the Pledge of Allegiance and the Texas Pledge of Allegiance.

II. Reports.

Mayor's Report.
The Mayor reported that the Village picnic is Saturday and all are invited to attend, and area churches will offer pet blessings. Christmas in October will be October 9-10 at The Venue, sponsored by the Ladies Auxiliary of the Salado Chamber of Commerce. The Salado Volunteer Fire Department will conduct its Family Day on October 10, and the Lions Club will conduct its Senior Games on October 17.

Alderman McDougal arrived.

At the request of the Mayor, Alderman Dankert reported that a town hall meeting about deer management has been set for 6:30 p.m. Thursday, October 22, 2015. This informational forum will take the place of the BOA workshop regularly scheduled for that night. The forum will feature a panel of experts who will conduct a question-and- answer session for citizens to learn more about how to manage the deer population.

At the request of the Mayor, Alderman McDougal reported that the Texas Department of Transportation and James Construction Co. are making good progress on Interstate 35 and expect to be near completion by the end of December.

Police Report.
Chief Hensley reported that 36 citizens responded to the National Takeback Day, sponsored by the Drug Enforcement Administration, with 63 pounds of expired pharmaceuticals turned in. The Mayor read seven thank-you notes written to the Salado Police Department in appreciation of the efforts to direct school traffic. See attached.

Fire Department Report.
Chief Berrier reported that October is Fire Prevention Month and the department will participate in several events in the Village and county. He reiterated that Station 2 will be conduct an open house on October 10. The annual Fall Festival will take place October 31. He reported that the Salado VFD is second on the list for a Forestry Service grant in the amount of $200,000. The Mayor invited citizens who visit Station No. 2 on October 10 to considering bringing non-perishables to stock the pantry for the firefighters. Chief Berrier also gave an update on the recent house fire on Royal Street. See attached.

Chamber of Commerce/Tourism Bureau Report.
Administrator Foutz reported that Mary Poche' has been selected as executive director of the Chamber and Bureau. She currently serves in a similar capacity for the City of Decatur, Texas. The Supervisory Committee interviewed several candidates for the position. Ms. Poche' is expected to start in late October or early November. See attached.

Village Administrator's Report.
Administrator Foutz provided a year-end report of her accomplishments and those of her staff. See attached.

III. Proclamations.

None.

IV. Public Comments.

3. The Mayor opened the floor for comments from citizens who had turned in Comment Cards.

   Merle Stalcup, 2025 Indian Trail, presented the final certificate of inspection for the playground in Pace Park where the Rotary Club installed a canopy. He also reported that the Rotary Club will conduct its annual "Pint for Polio" on October 28 featuring Texas craft beers.

   King Copeland, P.O. Box 192165, Dallas, 75219, addressed his concerns about the Village's proposed agreements with The Sanctuary. He gave a point of order to the members of the BOA; see attached.

V. Consent Agenda.

4. Consider approving the Consent Agenda items:
    a. Minutes, September 15, 2015, Special Called Meeting and Workshop
    b. Minutes, September 17, 2015, Regular Meeting
    c. Consider a Resolution (R-2015-123) adopting an Investment Policy for Fiscal Year 2015-2016 and designating an Investment Officer for Fiscal Year 2015-2016.
    d. Consider a Resolution (R-2015-125) to award a depository account(s) and contract with Horizon Bank and authorizing the Village Investment Officer to establish account(s).

    Alderman McDougal made a motion to remove Item 4d from the Consent Agenda and that the remainder of the Consent Agenda be approved as presented. Alderman Coachman seconded. The motion carried unanimously.

    Alderman McDougal made a motion to approve Item 4d on the Consent Agenda. Mayor Pro tempore Brown seconded. The Mayor opened the item for discussion.

    Dan Nixon, Village Investment Officer, explained that Horizon Bank offered a bid for services that was innovative and much more to the Village's financial well-being than First State Bank's bid.

    Alderman Dankert called for the question. The motion carried unanimously.

VI. Regular Agenda.

5. Discuss and consider action on the following proposed agreements related to the Sanctuary Community development project:
    a. Donation Agreement between the Village of Salado and Billie Hanks, Jr., and Salado Utility Company, Inc., for the donation of six acres of land and Water Quality Permit No. WQ0014898001;
    b. Wastewater Service Agreement between the Village of Salado and Sanctuary Development Company, LLC, for the funding and constructing of improvements to the Village's wastewater collection, pumping, treatment, and disposal system, and the terms and conditions for retail wastewater services to the proposed 297-acre development to be constructed by Sanctuary Development Co.; and
    c. Development Agreement between the Village of Salado and Sanctuary Development Company, LLC, for the terms and conditions of economic development incentives related to the proposed 297-acre development to be constructed by Sanctuary Development Co.

Mayor Blancett opened the floor for public comments.

King Copeland, P.O. Box 192165, Dallas, 75219, expressed concern that agreements with The Sanctuary do not include assurances the Village needs.

K.D. Hill, 1221 Baines St., addressed her concerns about the ownership of collection lines for the existing Stagecoach Wastewater Treatment Plant.

Maurice Striegler, 901 Salado Oaks Drive, expressed his concern that the hope of a sewer plant is Sanctuary's way of getting into the Village's pocketbook. He distributed a prepared statement to the member of the BOA (see attached)..

The Mayor closed the floor for public comments.

Alderman Coachman made a motion to bring Items 5 a, b, and c to the floor for discussion only. Alderman McDougal seconded. The motion failed by a vote of 1-4 (Mayor Pro Tempore Brown, Alderman Dankert, Alderman McDougal, and Alderman Williams dissenting).

Mayor Blancett asked if there were other motions concerning this item.

Alderman Coachman made a motion that Items 5 a, b, and c be remanded to the workshop agenda under Economic Development. Alderman McDougal seconded. The motion failed by a vote of 2-3 (Mayor Pro Tempore Brown, Alderman Dankert, and Alderman Williams dissenting).

Mayor Pro Tempore Brown made a motion that Items 5 a, b, and c be discussed at once, then acted upon. Alderman Dankert seconded. The motion carried by a vote of 3-2 (Alderman Coachman and Alderman Williams dissenting).

There was lengthy discussion about the economic incentives requested by Sanctuary. Alderman Coachman reported that there will be a committee meeting with Robet Sulaski, CEO of The Sanctuary Development Co., and others on the Sanctuary team, on October 12, 2015, in Austin. One focus of the meeting will be on fire protection for the development and what the development will offer to that end. Alderman Coachman reported that he met with Mr. Sulaski for three hours the previous night to iron out many of the difficulties between the Village and the development, including reducing the time commitment for effluent and tax abatements from 45 years to 10 years.

Mayor Pro Tempore Brown made a motion to move forward on the purchase of 8 acres and give Sanctuary until October 8, 2015, to agree to the Village's terms on effluent, Hotel/Motel tax abatement, and property tax abatements. The motion failed for lack of a second.

There was more discussion about the negotiations between the Village and Sanctuary.

Alderman Coachman made a motion to add Items 5 a, b, and c to the Workshop Agenda for October 8. The motion failed for lack of a second.

Mayor Pro Tempore Brown made a motion to give Sanctuary until October 8, 2015, to agree to the Village's terms on effluent, Hotel/Motel tax abatement, and property tax

abatements. Alderman Coachman asked if he would amend his motion to add "in writing". Mayor Pro Tempore Brown amended the motion to include "in writing". Alderman Coachman seconded.

There was lengthy discussion about the value of continuing negotiations with Sanctuary.

Alderman Dankert called for the question. The motion failed by a vote of 1-4 (Mayor Pro Tempore Brown, Alderman Dankert, Alderman McDougal, and Alderman Williams dissenting).

Mayor Blancett reported the BOA has reached a point of indecision. He asked for any other motions concerning this item.

Alderman Williams made a motion to postpone indefinitely Items 5 a, b, and c, with the BOA deciding when the items are to be brought back up for discussion. Mayor Pro Tempore Brown seconded. The motion carried by a vote of 4-0 (Alderman Coachman abstaining).

6. Hold a public hearing and consider adopting an ordinance (Ordinance 2015.12) establishing policies, procedures, administration and charges for a Village-owned wastewater treatment plant (Stagecoach Plant) and system; including establishing wastewater service rates, connection fees, deposit fees, interest penalties, re-connection charges, transfer fees, and returned check fees; and adopting general policies and procedures including application, implementation, billing, and collections of established fees.

   Administrator Foutz explained that some definitions were added to the ordinance. She showed a PowerPoint reviewing the ordinance.

   The Mayor opened the public hearing at 8:29 p.m.

   K.D. Hill, 1221 Baines St., again questioned the ownership of the collection lines for the Stagecoach plant.

   Linda Reynolds, 507 Santa Rosa, expressed concern about foreign objects introduced into the wastewater system.

   The Mayor closed the public hearing at 8:40 p.m.

   Mayor Pro Tempore Brown made a motion to approve Ordinance 2015.12, establishing policies, procedures, administration, and charges for a Village-owned wastewater treatment plant as presented, including the definition of "connection", "customer", and billing by water meter establishment. Alderman Dankert seconded. The motion carried unanimously.

The Mayor closed the Regular Session at 8:42 p.m. and ordered a 10-minute break.

The Mayor opened the Workshop Session at 8:50 p.m.

7. Presentations by Kasberg, Patrick & Associates regarding process and timeline for wastewater system improvements and the application for the wastewater Certificate of Convenience and Necessity for the Public Utilities Commission.

   Rick Kasberg of KPA made a presentation to the BOA including a list of tasks starting when his firm was awarded the contract for wastewater improvements on August 20, 2015. Discussion centered on right-of-entry for survey work and right-of-way beneath Main Street. Mayor Pro Tempore Brown volunteered to talk to the appropriate individuals at TxDOT to expedite this process. There was discussion about alignment, easement acquisition and lift stations. Mr. Kasberg indicated that the contract for construction could be awarded in April 2016. He said a wastewater permit from Texas Commission on Environmental Quality can take up to 18 months. There was more discussion about the possibility of the Village purchasing land and building its own wastewater system.

The Mayor closed the Workshop Session at 9:51 p.m. and opened the Executive Session at 9:52 p.m.

The Board emerged from Executive Session at 10:25 p.m. The Mayor reported that wastewater plant sites and land acquisition would be discussed at the BOA's October 8, 2015, Workshop Meeting.

The Mayor adjourned the meeting at 10:25 p.m.

Village of Salado

Skip Blancett, Mayor

Mary Ann Ray, Village Secretary

POLICE DEPARTMENT

MONTHLY REPORT

FOR THE MONTH ENDING September 30, 2015

GOALS / WORK PLAN	UPDATE
Update General Orders	Last updated in 2004. Have been reviewing the current operations manual and updating the policies to meet the Best Practices guideline. Will present outline and a few chapters at future workshop for BOA consideration.
Emergency Operations	• In the process of locating someone to serve as Emergency Management Coordinator • The annex's are completed and we are now in compliance with the state standards. We are now working on the Basic Plan and will have this on a future work shop agenda. We are drafting ordinances and resolutions that may be used in the event of a disaster. Evaluate existing interlocal agreements, recommend changes as needed; identify new agreements needed, if any • Identify resource list and arrangements for goods and materials necessary during emergency
Develop 5 year action/strategic plan	The construction of a Police Department strategic plan 2014 / 2018 is underway.

SPECIAL PROJECTS	
Early Outdoor Warning Systems	Starting to gather information about vendors and types of programs.
Training report	No training this month
DEA National Take Back Drug Initiative	9-26-15, 63 pounds of drugs were received

ACTIVITIES / PERFORMANCE MEASURES	
Calls For Service	245 (98% in city,2% outside city)
BREAKDOWN OF TYPE OF CALLS FOR SERVICE	
Average response time	4:18
Offenses	6
Arrests	0

Motor Vehicle Accidents	7
Alarm Calls	10 (2 residential,7 business, 1 Medical)
Citations	12
Warning Citations	14
Violator Contacts	28

Citations Chart (Total 26 Citations)		
Number of Citations	Charge	Location
3	Speeding	Main Street
12	Speeding	Stagecoach Road
6	Speeding	West Village
4	Speeding	Baines
1	Speeding	Robertson
CONTINUING PROGRAMS		
House watch	Physically check the house while citizen is out of town	Positive feedback from citizens

Salado Fire Department

P.O. Box 503
Salado, Texas 76571
Tel. 254-947-8961 • Fax 254-947-1006

In the month of September Salado VFD has responded to the following calls

In the Village

15 - EMS

3 – Fire Calls

11 – MVA

County calls

17 – EMS

4 – Fire

7 – MVA

Shane Berrier

Fire Chief, Salado Vol. Fire Dept.

Public Relations Specialist Report

Salado Chocolate & Wine Weekend

- full page ad in the Bell County Living Magazine
- banner ad on TourTexas.com
- ticket giveaways for the Chocolate Trail on US105 (radio) and they are giving away four tickets (two bundles of two) in order to promote the Chocolate & Wine Weekend on the radio – the ads are free in exchange for the tickets to giveaway
- After discussion with the Events Coordinator, we did not have posters or rack cards made because of the time crunch to coordinate the event and to stay within our budget
- Being promoted heavily online and on social media
- We gave away four tickets to the Chocolate Trail on Facebook Monday
  - reached over 15,128 people in our targeted audience (males and females, ages 21-75, in areas such as Austin, Houston, Dallas, Fort Worth, Waco and cities in Central Texas)
  - ad had over 127 shares, 141 likes and 139 comments
  - 696 people clicked on the EventBrite link and $385.40 worth of tickets were sold
- In the Texas Highways Events Calendar
- On www.salado.com
  - The banner on our website has had 108 visits, sold $2,340.03 worth of tickets (60 tickets)
- Posted on calendars with local media outlets, such as Hill Country Events, Local Wine Events, CenTexFun.com, Everything 254 and others.
- Email sent to all previous attendees through EventBrite
- The press release was sent to all media contacts in in other cities such as Dallas, Austin, Houston, Waco and other cities in West Texas.
- There is also a banner in the front of the Visitor's Center promoting the weekend.
- Sent in an email to visitors of www.salado.com that left their email address (865 emails) requesting more information & TourTexas.com leads (845 emails) that left their email requesting more information – done through Constant Contact (1,710 emails total)
  - 743 opens from that email blast sent Thursday, September 10 and Tuesday, September 15 (second one had updated events that were happening)
  - Included link to EventBrite page to purchase tickets
  - 77 people clicked through to the EventBrite page, $65.18 worth of tickets sold

Current ticket sales as of Thursday night:

Evening of Chocolate & Wine – 36/40 sold
Children's Hands-On Experience – 0/10 sold
Adult Hands-On Experience – 3/10 sold
Chocolate Trail – 128/250 sold
Chocolate and Music Dinner – SOLD OUT (32/32)
Chocolate & Champagne Brunch – 9/25 sold

Our current total payout is $7,350.04 as of Thursday night.

Golf Tournament

- posters and fliers in businesses throughout the town
- Promoted on www.salado.com
- Texas Highways Events Calendar, calendars with local media outlets, such as Hill Country Events and various news stations/radio stations/newspapers
- Once the Chocolate & Wine Weekend is over, the profile pictures and cover photos on social media outlets will be changed in order to promote the golf tournament – photos are already created and on computer to be uploaded to Dropbox.
- Event created on the Chamber Facebook page to promote the tournament

Public Relations Specialist Report

- The press release has been sent to media contacts
- I am working with local media outlets, such as KCEN and US105, to trade a tee box sponsorship in order for promotions.
- Sent in an email to visitors of www.salado.com that left their email address (865 emails) requesting more information & TourTexas.com leads (845 emails) that left their email requesting more information – done through Constant Contact (1,710 emails total)
  - 743 opens from that email blast sent Thursday, September 10 and Tuesday, September 15 (second one had updated events that were happening)
  - Included PDF download of the golf tournament form/ball drop ticket information

Salado's October Pub Crawl

- Posters have been made and sent to printer
- The press release is completed
- Posted on www.salado.com
  - Banner will be posted on website ASAP with link to EventBrite – as done in previous events
  - So far, only 5 visits from website, but looking for increase when the web banner is up
- Event created/EventBrite link posted on social media
- It is also promoted on calendars with local media outlets/calendars
- Once the Golf Tournament is over, the profile and cover photo pictures will be changed to the Pub Crawl pictures
- As of Thursday night, 15/300 tickets have already been sold with a payout of $499.25
- I am working with the radio stations and news stations to giveaway tickets in order to receive free promotions
- Cups & passports for that day are already ordered and the participating businesses have been secured.
- Sent in an email to visitors of www.salado.com that left their email address (865 emails) requesting more information & TourTexas.com leads (845 emails) that left their email requesting more information – done through Constant Contact (1,710 emails total)
  - 743 opens from that email blast sent Tuesday, September 15
  - We did not have the final information secured for the first email that was sent
  - Included link to EventBrite page to purchase tickets
  - 18 people clicked through to the EventBrite page

Salado's Christmas Stroll

- Posters and rack cards for the stroll have been printed and passed out to Salado businesses.
- We are having to order more rack cards in order to send them out via bulk mail.
- On Friday, the Historical Society gave me the confirmed information for the Historical Homes Tour to promote along with the Stroll.
  - I am still waiting on more information about the Fundraising Gala at the Robertson Plantation on Thursday, December 3rd.
- The profile pictures on the Stroll Facebook page has been updated and has increased by 75 likes since the update.
- The press release has been completed and is being promoted on www.salado.com, calendars with local media outlets.
- It will be on the next issue of the Texas Highways Magazine Events Calendar.
- I have two billboard companies, MH and Lamar, that I have quotes from and billboards are scheduled to go up by October 1st.
- I have also scheduled commercials on KXXN and we will use the Stroll commercial from last year.
- We are selling Christmas trees for the fundraiser this year and I am working on creating an EventBrite page where those interested in purchasing can pay online and fill out the needed information, such as where the trees will be dropped off. Our hope is this will help eliminate the issue of invoicing/collecting payments and will help with getting the word out.

Public Relations Specialist Report

- The form to participate in the Christmas Parade is available on www.salado.com and being sent out in Constant Contact every week.
- Sent in an email to visitors of www.salado.com that left their email address (865 emails) requesting more information & TourTexas.com leads (845 emails) that left their email requesting more information – done through Constant Contact (1,710 emails total)
  - 743 opens from that email blast sent Thursday, September 10 and Tuesday, September 15 (second one had updated events that were happening)
  - Included information about the Stroll, any events taking place during the Stroll, and the Historical Homes Tour

Membership:

- New member: Lively Coffeehouse and Bistro
  - 21 North Main Street in the Salado Square (where Salado Vintage Cakery used to be)
  - Ribbon Cutting is scheduled for September 30th at 5:15pm.
- New member: Al Clawson Disposal, Inc.
  - Currently discussing Ribbon Cutting
- We had a successful ribbon cutting for Red Cactus Boutique in August.
- We had 13 businesses renew their chamber membership for the month of August and the end of July invoices.
- September invoices have been sent out and October invoices will be sent by Monday
- We have 11 businesses that are currently participating in the Chamber Membership Discount, with at least one contacting us to participate every week.
  - We are promoting it another time the Salado Village Voice in order to increase our participation.
- There is discussion to have another Village Walk at the end of October where the Board of Directors can communicate with the businesses and recruit more members if they have not joined.
- The form to advertise in the 2016 Salado Visitor's Guide will be completed and mailed out by the end of September
  - Asking for payment and ads due by the end of November in order to have the guide completed and out for printing bids in a timely manner.
- Event Sponsorship Form
  - I am creating a form to be sent in January to all Chamber members that list the events taking place in 2016 and sponsorship opportunities.
  - There will be one form sent in January that lists all events taking place that year with their sponsorships, amounts and deadlines that way businesses can budget and we will have all information on hand.
  - The sponsorships will be first come, first serve
  - Updated forms will be sent out every quarter that show how many sponsorship opportunities are still available or if they are sold out.
  - See attached sheet with all events/sponsorship opportunities and give me your input so I may create the one-page form ASAP.
- Aging Invoices
  - We have created a draft email to be sent to members who have overdue invoices that is signed by the Chairman of the Board – per the SOP's
  - In order to make sure we are sending the accurate information to the right person, the Chairman of the Board has been working with me on Quickbooks to make sure our data has been updated and correct.
  - We are wanting the emails to be sent out before the end of this week, so I have been actively working on updating/correcting our Quickbooks and contact list in order to make everything as accurate as possible.

Public Relations Specialist Report

Other:

Website

I am currently working with Saphhire in order for us to have a new website that truly reflects Salado. We are discussing having destination packages, an interactive map and a section where Salado has been positively recognized by visitor's or other websites.

Information/New Member Packets

I am putting together new information packets for new businesses that include updated information about the village and the information from Charley Aires.

Souvenirs

I am working on having post cards printed (we are currently out of all postcards), tshirts and other goodies branded with Salado in order to use at conventions/sell at the Visitor's Center.

Visitor's Guide

I'm working on completing the form to place an ad in the 2016 Salado Visitor's Guide and have it mailed out before September 30th.

I am also creating the layout for the 2016 Salado Visitor's Guide so it will be easier for whomever will be creating it to input information

2015 SALADO ANNUAL ART FAIR

LAST NAME	FIRST NAME	BOOTH SIZE
Alexander	Helen	Single
Anderson	Laura	Double
Baker	Anthony	Single
Barton	Mary	Single
Bilant	Linda	Single
Boatner	Arvel	Single
Boutwell	George	Double
Bowden	Harry	Double
Bretervitz	Martha	Single
Bryant	Linda	Double
Cunningham	Bruce	Single
Dudziak	Laurie	Single
Eberweir	Peggy	Single
Elliott	Liz	Single
Esh	Carol	Single
Foley	Lyn	Single
Friddle	Joe	Single
Gray	Kit & Derek	Single
Grimmer	Margaret	Single
Hamende	Vicki	Single
Haynes	Sue	Single
Herchback	Tim	Double
Holland	Genevieve	Single
Howell	Shannon	Single
Huffman	Nathaneal	Single
Krietzburg	Jack	Double
Jemes	Florence	Single
Mack	Lauren	Single
Magnano	Joseph	Single
Michael	Harrett	Single
O Burke	Austin	Single
Osborne	Vickl	Double
Peterson	Jerald	Double
Pomeroy	Jan	Single
Persyn	Mark	Double
Ruffin	Renecia	Single
Smith	Jennifer	Single
Stevens	Catherine	Single
Solla	Adriana	Single
Taylor	Mike	Single
Townsend	Kent	Single
Tracy	Mickey	Single
Tracy	Don	Single
Tucker	Luciane	Single
Walker	Alexa	Double
Wilson	Nancy	Single
Woodruff	Jefferson	Single
Yauk	Adam	Single
Zeiner	Laura	Single
KSB		Single
PALS		Single
Salado FFA		Single
Kinslow	Annette	Double
		$9,472

	ACTURAL	BUDGET
TOTAL	$0.00	------
Booths	64	------
Booth Revenue	$9,472.00	$7,000.00
Expenses	$6,557.07	$3,000.00
Net	$2,914.93	$4,000.00

Food Trucks		
In Hog Heaven	Pork sliders	
CNJ Catering	Turkey legs, beef	
Kona Ice	Shaved Ice	
Cooks Crok Pot	Hamburger	
		$470.00
		TOTAL

Costs	Actuals
Venue	$3,000.00
Port a Potties	$280.00
Trash	$100.00
Deliver items	$20.00
Rack cards	$154.00
Posters	$1,304.91
Fans	$320.95
Signage	$36.00
Food Bar	$402.00
Reception	$113.21
Jazz Band Lunch	$76.00
Band - Ben G	$100.00
Advertising	$400.00
Train	$250.00
TOTALS	$6,557.07

2015 MIDNIGHT MADNESS 5K RUN

Expenses	Vendor	Cost		
Glow Necklaces	Amazon	$159.78		
Awards	World class	$489.86		
T-shirts	H&H	$1,235.00		
Advertisement	Facebook	$63.00		
Race Organizers	Pro-flt	$800.00		
Bib Numbers & Pins	RoadID	$46.90		
Goodie Bags	4imprint	$206.57		
Cups	Amazon	$24.00		
Signs	Lisa	$79.00		
Extra Water	Brookshire	$12.00		
			Budget	Actual
	TOTAL	$3,116.11	$3,000.00	$116

Revenues	Amount	In-Kind	
Brookshire Brothers		$500.00	
Craine	$500.00		Invoice
Subway	$250.00	1152	
Jeff & Kristi Jarvis	$250.00	3289	
21 Main	$100.00	1286	
Any Time Fitness	$100.00	paid	
APG Direct Services	$100.00	paid	
Century 21	$100.00	13475	
Chupacabra	$100.00	1157	
Corporate Image Group	$100.00	paid	
Farmers Insurance Group	$100.00	4692	
First Community Title	$100.00	829933	
First State Bank	$100.00	104643	
First Texas Brokage	$100.00	paid	
Haire Shop	$100.00	4115	
Howling Wolf	$100.00	comp	
Ki Ki Creations	$100.00	1624	
Oo La La	$100.00	1111	
Pastport to Paridase	$100.00	y	
Paulette Chandler	$100.00	707	
Pizza Place	$100.00		Invoice
Salado Creek Jeweler	$100.00	paid	
Salado Village Voice	$100.00	83721	
Strawberry Patch	$100.00	1086	
The Shed	$100.00	33	
			Paid / In-Kind / Total Sponsor $
			$3,100.00 / $500.00 / $3,600.00
Race Registration Fees	$4,025.00		
			Budget / Actual
TOTAL	$6,375.00		$ 8,000.00 / $ (1,625.00)

	Budget
GOAL	$8,000.00
REVENUE	$6,375.00
EXPENSES	$3,116.11
NET	$3,258.89
Less Budget	-$4,741.11
To Met Goal	

Runner Registration	Amount
30-Jun	$360.00
15-Jul	$500.00
28-Jul	$1,365.00
4-Aug	$1,050.00
11-Aug	$180.00
cash ($450) & checks ($120)	$570.00
TOTAL	$4,025.00

2015 Chocolate & Wine Festival

As of 9/14

Expenses		
Fountain	$68.25	
Fruit	$50.00	
Bags	$50.00	
Signage	$155.00	
Banner	$54.08	
Advertising	$20.00	Facebook boost
Total	$397.33	

Revenues		
Tickets	102	$29.95
	Total	$3,054.90

Revenues	Expenses	Totals
$3,054.90	$397.33	$2,657.57

Chamber Golf	2015 Budget	2015 Actual	2014 Actual		
Income Sources:					
Title Sponsor	$ 2,000.00	$ 2,000.00	$ 1,000.00		
Lunch Sponsor	$ 1,000.00	$ 1,000.00	$ 500.00		
Hospitality Sponsor	$ 1,000.00		$ 500.00		
Beverage Sponsor	$ 1,000.00	$ 1,000.00	$ 500.00		
Military Sponsorships	$ 1,000.00	$ 100.00	$ 500.00		
Poker Run Sponsorship	$ 500.00	$ 500.00			
Hole Sponsors	$ 3,600.00	$ 3,000.00	$ 2,000.00		23
Total Sponsorship Income:	**$ 10,100.00**	**$ 7,600.00**	**$ 5,000.00**		
*NOTE: Title, Lunch, Beverage, Hospitality & Hole in One Sponsors Team is included with Sponsorship					
Player Fee's	$ 3,500.00		$ 3,937.50	Fee's plus Mulligans equals $4287.5	
Mulligans	$ 350.00		$ 350.00		
Ball Drop	$ 2,500.00		$ 2,870.00		
Poker Run purchases	$ 1,200.00				
Total Income:	$ 17,650.00	$ 7,600.00	$ 12,157.50		
Expenses:					
Course Fee's:			$ 3,692.74	2014 60 players	
$45 per player	$ 3,240.00			Estimate of 72 players	
Lunch $8 or $10 pp.	$ 600.00				
Prizes: Ball Drop winner					
Prizes: Poker run winner 50/50	$ 600.00				
Tax	$ 316.80			players fee plus lunch	
Gratuity	$ 120.00			gratuity on lunch 20%	
Signage:					
Hole Signs	$ 540.00		$ 260.00		
Banners	$ 100.00	$ 54.90	$ 160.00		
Printing:					
Check in cards/Poker Run Tally Sheets					
Ball Drop Tickets			$ 79.75		
Posters/Flyers					
Petty Cash			-$ 650.00		
Total Expenses:	$ 5,516.80	$ 54.90	$ 3,542.49		
Net Income:	$ 12,133.20	$ 7,545.10	$ 8,615.01		

CITY ADMINISTRATOR

BOARD OF ALDERMEN UPDATE – OCTOBER 1, 2015

PROJECTS COMPLETE:

- Coordinated and implemented Bond issue and wiring of funds, bank account set-up
- Depository RFP and award
- Re-write and adoption of Investment Policy
- Created and BOA adopted new budget and format, including budget message page; incorporated all new reserve and capital funds; published notices for multiple public hearings and publications related to taxes and budget
- Set up new funds for wastewater bond issue and EDA grant
- Met with EDA grant administrator and EDA project manager for project kick-off
- Change order for Streets Maintenance Program
- Stagecoach wastewater fee and dangerous substances ordinance
- Stagecoach wastewater service application forms
- Supervisory Board interviewed and hired a new Bureau Director
- Job descriptions updated
- Met with all Chamber events chairmen to provide more detailed accounting and reporting
- Set policy on CVB staff monthly reporting to the Chamber
- Met with Scottish Clansmen events person; coordinated support; brought alcohol in Pace Park variance to the BOA
- Annual resolutions for newspaper, signing authority
- Advertised and conducted Main Street Design citizen workshops

PROJECTS UNDERWAY:

PROJECT	DESCRIPTION	DEADLINE	STATUS
TAPS grant	80/20 grant for trails and sidewalks; TAP program is encouraging updating application for cities	Oct 25 resubmission date	TXDOT is allowing additional submittal info providing feedback on changes that will get us funded. Doing updates right now.
Wastewater CCN	Establish service area and submit to PUC for consideration	File after securing wastewater service (permit or regional agreement)	Underway. Workshop scheduled for October 1 with BOA. KPA under contract.
Wastewater plant and collection lines timeline	Schedule of events	Tbd	Schedule will be presented for discussion at the October 1 BOA meeting.
Stagecoach Plant Wastewater Ordinance & Fees	Set up accounting system and solicit applications for service	October 30	Accounting system is being set-up. Contracts must be signed by property owners. Then applications.

PROJECT	DESCRIPTION	DEADLINE	STATUS
Wastewater plant site	Identify potential sites	Schedule to be discussed at Oct 1 meeting	Engineer has identified multiple sites that meet technical criteria and has cost estimates that will be presented on October 1 including the Capps site. Would suggest BOA prioritize sites and hire a governmental specialist for r-o-w and land acquisition to negotiate and acquire the site.
Sign ordinance	Make revisions for clarification and ease	September	First draft submitted to ordinance committee.
Landscape ordinance	Re-write landscape ordinance in its entirety	April committee work; May BOA consideration	Workshopped/public hearings 4 times. Direction was to add review by property owners and business community. Meeting pending.
Annexation / ETJ	Work with Committee to create a plan for annexation	Tbd	Waiting on attorneys for final agreement with SISD.
Main Street Master Plan	A&M students will create design concepts and priorities for Main st.	tbd	Plans have been delivered to Village. Committee made initial recommendation. Held two citizen workshops. Committee now wants to do segment details.
Economic Development Administration grant	-assist with oversight and administration of the grant	On-going	Sent out right-of-entry forms. CTCOG doing RFQ for administration. Received EDA approval to wrap all subcontracts (environ, historical, geotech etc) into KPA contract
Update personnel policy manual	Update personnel policy manual	Fall	Draft ready for consideration
Update policy manual – purchasing section	Update purchasing section of the policy manual	Fall	Bookkeeping clerk is reviewing various manuals. A workshop will be set to discuss appropriate thresholds.
Policy for establishment of, scope, and process for committees	Develop policy for committees	January 1	Researching other city ordinances
Open Records Request Policy	Establish policy for BOA adoption on what the process is for open records requests	October 5	Draft of Policy is complete and will be on the October 15 agenda.
Facilities naming policy	Establish naming policy of buildings and other facilities	January 1	Sample ordinances have been collected. Drafting is underway

PROJECT	DESCRIPTION	DEADLINE	STATUS
Received request for alcohol in the park	Revise/create ordinance		Provided single waiver, however an ordinance amendment is preferable.
Improve records Management system	-Improve records set up -Execute State retention policy -Work on electronic records management	Long term, on-going project	Scanning and electronic organizing is underway. Some documents disposed of as per statute. Established logs.
Wayfinding signage	Design, construct, and install wayfinding signage on Main Street. Solicit financial contribution for each business sign	Bureau Director; Chamber of Commerce Board	Scheduled to begin October 1. Find report from Will Lowry or Charlotte Douglas 254-718-3675
Technology for the BOA Chambers	Need ppt capabilities in BOA chambers	tbd	Plan under evaluation. Screen erected. Technology fund established. Anticipate donated monitors for BOA.

Mr. Mayor, Point of Order:

At the September 3, 2015 Regular Meeting, "Alderman Coachman made a motion to amend the Sanctuary Wastewater Agreement and Donation Agreement submitted on September 2, 2015 in the appropriate location or locations within the documents to reflect the following terms and conditions:

11) Sanctuary will provided the amended Wastewater Agreement, amended Donation Agreement, the Public Improvement District Agreement and an Economic Development Agreement, along with ALL SUPPORTING EXHIBITS BY 4PM, SEPTEMBER 8, 2010. **THIS DID NOT HAPPEN.**

12) On September 10, 2015, A Salado Village BOA workshop session will be held with Sanctuary officials present or in attendance via video conference **TO NEGOTIATE THE FINAL VERSION of ALL DOCUMENTS. THIS DID NOT HAPPEN EITHER.**

13) **On September 17, during the regularly scheduled BOA meeting, the village will conduct a PUBLIC HEARING regarding ALL AGREEMENTS with Sanctuary, LLC.** All signatories from Sanctuary LLC must be present to finalize the agreements with the Village of Salado." **THIS ALSO DID NOT HAPPEN.**

Motion was approved by a 4-1 vote.

The mayor and others have mentioned over the last several months that these agreements would be made available prior to a vote.

In fact, on March 14, the mayor stated in his blog: Once an agreement is reached you will be informed fully and it will be presented to the BOA for a vote.

POINT OF ORDER:

The development agreement posted on the Village website as of this morning is an old draft agreement absent exhibits. In many places, it refers to the 80% tax break for 45 years. The public was also informed that once the agreements were received on September 8, they would be posted on the village's website, which never happened. If the understood intent was NOT to let the public see these documents prior to a vote, then why was the economic development agreement posted at all?

In fact, TO THIS DAY, none of the final amended agreements with exhibits have been made available or provided to the public by Village Officials, nor has proper notice been provided for a public hearing.

So to the extent today you plan to cast a vote FOR ANY of these Sanctuary agreements, I raise the point of order that these agreements MUST be publicly posted AND public hearings MUST be entertained, just as they are appropriately being held tonight with the Stagecoach Plant and system.

To do otherwise, would be in conflict with your approved motions and a betrayal of the people of Salado's trust in your promises and the process.

Finally, I ask that a copy of this written point of order be entered into the record.

Thank you.

Village of Salado versus The Sancturary Development
13 July 2015/Evening with Mayor Blancett

To date the Blancett Administration's negoatations with The Sancturary Development reminds one of the age old problem of the "Tail Wagging the Dog". For those paying attention to this disaster in the making; the Dog in this fight is the Village of Salado Tax Payers versus the tail; The Sancturary Development. The Blancett administration holds all of the cards. They can become the true champions protecting and advancing the growth and well being of Salado or as it appears they are doing, become a willing stooge of Robert Sulanski, Develper for the Hanks Family of San Angelo, The Sancturary.

Background: Mayor Blanchett's heading, "An Evening with the Mayor" tells me that he is feeling the heat generated by his penchant to keep Salado's citizens in the dark with respect to the on going negoations with The Sancturary.

There are two well established collective organizations near enough for the entire Salado government representatives to personally have visited and picked their brains on how cooperative efforts on the part of consumers within these two respective spheres of operation can, have and do just about everything possible to bring in a least cost construction and operation of waste water treatment plants, waste water collection systems, fresh water collection and delivery systems, in short they give the consumer the least cost methods of supplying consumers with drinking water and disposal of waste water

Central Basin provides leadership and management for one of three major geographic regions of the Brazos River Basin. Management responsibilities include managing water and waste water treatment systems and special projects. It also includes responsibility for developing and managing environmental initiatives to protect and improve water quality; developing and distributing water supplies; and, developing supplemental water supply sources and transportation infrastructure. 1) Temple-Belton Regional Sewerage System. Brazos River Authority owns and operates. 10 million-gallon-per-day treatment plant, two lift stations, a 5.5 mile force main, and a compost/mulch operation. This System is operated and maintained by 11 full time employees. 2) Liberty Hill Wastewater System. Is an initative of the Brazos-Colorado Water Alliance. LCRA owns the System and the Authority manages the operation. The System consists of a trunk line, lift station, outfall line, and a 400,000 gallon-per-day treatment plant (with an ultimate permit capacity of 1.2 mgd). Total Cost process 330,000 Gal-per-day 2011; $315,033; O & M fee $15,752.

The Guadalupe River Basin--There are over 24 listed operations under this authority range from wastewater treatment plants to hydroelectric power, water reservoirs, and water treatment plants. Information is readily available to any inquiring mind who is seeking vital information concerning major infrastructures required by all cities, towns and regional organizations.

The decision made by Salado Aldermen and Mayor to ignor engaging in some type of joint venture with the Central Basin is problamic. Belton informed Salado of their installation of a trunk wastewater line within 5 miles of Salado's city limits. The consulting engineer placed a price tag of 6.5 million to lay the line and make the connection. It was noted that the proposed line would probably have to be replaced within a few years of operation as Salado's demand dictated. Now for the rest of the story. Using the figures contained in consulting engineer, Kasberg, Patrick & Associates, Wastewater Collection and Improvements are as follows:

1) Main/Royal Int. to Main St./MillCrk. Rd. Int.(1A)	$1,944,983.06
2) Lift Station 1 connect with WWTP(1B)	544,903.73
3) Lift Station 2 Royal Street to WWTP(1C)	680,687.50
4) 1D Royal Street to WWTP(1D)	330,309.50
5) Salado School road(1E)	542,618.44
6) W. Village Rd. WW Line(1F)	351,467.50
7) Decommission Old plant(1G)	162.801.54
8 300,000 gal-per-day WWTP(H)	3,000,000.00
Total	7,557,771.29

Troubling unknowns by the citizens of Salado. Actual status of memorandum of understanding between Salado Officials, The Sancturary, Robert Sulanski, Director of Development for The Sancturary and Hanks Family of San Angelo. Does Robert Sulanski possess the qualifications to actually build a wastewater processing plant or is his role as management overseeing yet another outside company that builds wastewater processing plants? Non competive bid projects are nortorious for cost over runs. Has the Sancturary done and paid for an invironmental impact study for the proposed sewer plant site? What are the actual breakdown of the projected $3,000,000.00 wastewater treatment plant? $ value for all of the required hardware; pipes, valves, pumps, grinder pumps, connected horsepower, screening to size particulate matter, tanks if any required to operate the plant. Are airators required? What about air pollution abatement? Grading and site preperation? Concret work required? Estimate labor cost, estimate materials cost, estimated gross profit for the builder. Will Katsberg & Associates oversee construction and equipment installation as a "quality control" measure? Will Robert Sulanski as Development Director for The Sanctuary issue a warranty that the plant will operate as designed? Will the builder oversee the initial shake down operation and correct design flaws or faulty installation of equipment? In other words, have the city officials "play acted " just what they expect to get for a non competitive bid? What is Robert Sulanski experience in building successful wastewater processing plants? Building up scale homes and building wasterwater processing plants have very little in common.

A few thoughts on the situation facing Salado with respect to getting in bed with land developers. The options facing Salado's elected officials goes something like this.

You gave up your roll as the policeman on the beat the day you decided to get in bed with the developer. Hanks had a permit and available land. Mr. Foster gifted the Village with a small waste water plant. Was a proper evalustion conducted that wouldd take full advantage of this Foster Gift? Where is the consukting engineer's report? Belton informed you collectively that they will soon have a trunk line within 5 miles of Salado's city limits. Connecting to the Brazos Basin trunk line would have saved Salado the expense of building and operating a waste water processing plant. Operating and maintenance per year for a processing plant for 300,000 gal-per-day could easily run $300,000 per year plus or in ten years would save the Village of Salado at least $3 million dollars. Apparently the city fathers became over excited with the prospects that if we just agree with the Hanks development we will be able to build and operate our own waste water collection and processing system then the rest of the overwhelming desire to become the fastest growing city in Texas could be realized. Defined as "if we build it they will come." The alternative. Get serious and explore extensively how the Central Basin Management could help Salado become a part of what is a highly organized and successful network helping cities within the Brazos Valley drainage area participate in the collective bargaining power that exist within cooperative efforts in solving difficult problems of managing waste water collection and processing systems. Mayor Blancett, I am concerned with your penchant for secrecy by extensive use use of "executive sessions"; we the tax paying public will not be informed until after the

"fact" agreements and decisions have been made with Robert Sulanski as Development Director for the Hanks Family of San Angelo, The Sanctuary. To illustrate this concern a few excerpts from Salado Village Voice dated 16 July 2015 revels the following startling information. "Salado sewer system costs now topping $10.8 million". "Aldermen met with Patrick Kasberg & Associates (KPA) engineer Rick Kasberg for more than two hours during a "special workshop session" July 14 to review figures in order to prepare for selling and financing bonds that were approved by voters in November 2014. Final design for the system itself cost $874,880 while preliminary engineering costs, studies, financing and land total $785,000 according to the Summary of the task Items, estimated Cost and Schedule." In other words The Blancett Administration has already spent a total of $1,659,880 for a proposed waste water system. With this kind of irresponsible spending the now adjusted estimate of $10.38 to $10.8 million will prove inadequate. Taking the $10.5 million bond election funds plus the $1 million grant is a total of $II,500,000 max for the funding of the waste water project. a) Low estimate $10.38 million plus KPA $1,659,880 totals $12,039,880 less $11.5 funds short $536,880. b) High estimate $10.8 million plus KPA $1,659,880 totals $12,459,880 less $11.5 funds short $959,880. There is trouble in Salado with the unintended consequences of the shotgun wedding strategist by Robert Sulanski, Development Director for the Hanks Family of San Angelo, The Sanctuary and co sponsored by Mayor Blancett and his willing Aldermen. Robert Sulanski has spread the word in central Texas. Rebuilding Salado in the image

visualized by the Hanks Family of San Angelo will bring "Old World Charm" to the banks of Salado Creek. Should Hanks Family of San Angelo and their hired out of town Director of Development for the Sanctuary, Robert Sulinski have their way, the loved by many Historic Village of Salado will be submerged beneath the Sanctuary's promised "Old World Charm." Concerned Senior Citizen, Maurice Striegler.